1	STATE OF NEW HAMPSHIRE	
2	PUBLIC UTILITIES COMMISSION	
3	Tanana ana 05 0010 10 00	
4	January 25, 2018 - 10:09 a.m. Concord, New Hampshire GFEB'189412:25	
5	DD . DET 17 165	
6	RE: DW 17-165  ABENAKI WATER COMPANY - ROSEBROOK:	
7	Request for Change in Rates. (Prehearing conference)	
8	DDEGENER - Chairman Mantin D. Hawinkan Danaidin	D' 1'
9	PRESENT: Chairman Martin P. Honigberg, Presiding Commissioner Kathryn M. Bailey Commissioner Michael S. Giaimo	
10		
11	Sandy Deno, Clerk	
12	APPEARANCES: Reptg. Abenaki Water Company, Inc.: Stephen P. St. Cyr	
13	Donald Vaughan Alex Crawshaw	
14	Pauline Doucette	
15	Reptg. Omni Mount Washington, LLC: Chris Ellms	
16	Reptg. Bretton Woods Property Owners	
17	Association: Paul Mueller	
18	Reptg. Residential Ratepayers:	
19	D. Maurice Kreis, Esq., Consumer Adv. Pradip Chattopadhyay, Asst. Cons. Adv.	
20	Office of Consumer Advocate	
21	Reptg. PUC Staff: Alexander F. Speidel, Esq.	
22	Mark Naylor, Direct/Gas & Water Div. Jayson Laflamme, Gas & Water Division	
23	Robyn Descoteau, Gas & Water Division	
24	Court Reporter: Steven E. Patnaude, LCR No. 52	



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## PROCEEDING

CHAIRMAN HONIGBERG: We're here this morning in Docket 17-165, which is a rate case for Abenaki Water for its Rosebrook property.

We're here for a prehearing conference related to the rate case. I know that there's a request for temporary rates, but that's not before us this morning, except to the extent that it's part of the larger case and will be discussed in the prehearing conference and the technical session that follows.

Before we do anything else, let's take appearances from the Company, the OCA, and Staff, and then talk about intervenors.

MR. ST. CYR: Good morning. My name is Stephen P. St. Cyr, and with me is Don Vaughan, Alex Crawshaw, and Pauline Doucette, representing Abenaki Water Company.

MR. KREIS: Good morning, Mr.

Chairman. I am D. Maurice Kreis, the Consumer

Advocate. Some people call my "Don Kreis".

The Office of the Consumer Advocate represents

the interests of residential utility customers.

MR. SPEIDEL: Good morning,

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1
         Commissioners. Alexander Speidel, representing
         the Staff of the Commission. And I have with
 2
 3
         me Mark Naylor, the Director of the Gas & Water
         Division, and I also have Robyn Descoteau and
 4
         Jayson Laflamme, Utility Analysts.
 5
 6
                   Thank you.
 7
                   CHAIRMAN HONIGBERG: We have letters
         from three entities or groups that appear to
 8
         want to be intervenors. It's not clear to me
 9
10
         whether we actually have a motion to intervene
11
         from anybody. But I have one from the Omni
12
         Mount Washington. Is someone here from the
13
         Omni Mount Washington?
14
                   MR. ELLMS: Yes. I'm Chris Ellms,
15
         representing Omni.
16
                   CHAIRMAN HONIGBERG: What's your last
17
         name, sir?
18
                   MR. ELLMS: E-1-1-m-s, Ellms.
19
                   CHAIRMAN HONIGBERG: I have the
20
         Bretton Woods Property Owners Association?
21
                   MR. MUELLER: Yes. I'm Paul
22
         Mueller, representing BWPOA.
23
                   CHAIRMAN HONIGBERG: And I have the
         Rosebrook Association. Is anyone here from the
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1
         Rosebrook Association? There's a letter signed
 2
         by Lawrence DeVito?
 3
                         [No verbal response.]
 4
                   CHAIRMAN HONIGBERG: All right.
 5
         Mr. Ellms, is it your expectation or intention
         to file a motion to intervene? Or, do you --
 6
 7
                   MR. ELLMS: Yes. Yes, we are.
 8
                   CHAIRMAN HONIGBERG: Okay. How
9
         about, Mr. Mueller, --
10
                   MR. MUELLER: Yes.
11
                   CHAIRMAN HONIGBERG: -- is it your
12
         desire to intervene?
13
                   MR. MUELLER: Yes.
14
                   CHAIRMAN HONIGBERG: Do you all -- I
15
         mean, we could do this orally, if the Company
16
         and Staff and the OCA want. Mr. St. Cyr, does
17
         the Company have any position on intervention
18
         by the Mount Washington or by the Bretton Woods
19
         Property Association?
20
                   MR. ST. CYR: Yes. With have no
21
         objections to their intervention.
22
                   CHAIRMAN HONIGBERG: Mr. Kreis?
23
         Mr. Speidel?
24
                   MR. KREIS: No objection from us.
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1	CHAIRMAN HONIGBERG: Mr. Speidel?
2	MR. SPEIDEL: Mr. Chairman, Staff
3	hasn't yet seen the Rosebrook Association
4	letter. But we don't have any objections to
5	any of these motions to intervene, if these are
6	customers of the Company.
7	CHAIRMAN HONIGBERG: Mr. Mueller,
8	your group, everyone's a customer of the
9	Company?
10	MR. MUELLER: Yes. We are.
11	CHAIRMAN HONIGBERG: All right. What
12	I'd like both of you to do is work with the
13	Clerk's Office and Staff on getting whatever
14	paperwork needs to be filed. But you'll be
15	granted intervenor status when you get the
16	proper paperwork in front of the Clerk's
17	Office, so we can have a record and you can
18	everybody can be there and everybody will know
19	who you are and what you're supposed to be
20	doing.
21	The third, if they want to intervene,
22	they will have to do what they have to do.
23	Any preliminary matters we need to
24	deal with before hearing preliminary positions

from everyone?

Mr. Speidel.

MR. SPEIDEL: Yes, Mr. Chairman. You alluded to the fact that temporary rates were filed by the Company on the 18th of January, after the Order of Notice was issued for the general rate case. This is a little bit of an unusual situation. I, personally, haven't dealt with it before. I've been here about eight years. And I think that, at the minimum, the Commission would have to issue a second suspension order for this temporary rate tariff.

Whether a second prehearing conference is necessary, I'm not so sure about that. But it's something within the Commission's discretion and consideration to see whether, for the purposes of public notice, there would have to be a second prehearing conference. My guess is not, but you must, at some point within the 30-day time window, issue a suspension order for temporary rates.

CHAIRMAN HONIGBERG: Could something be done on the record here? I mean, I -- and I

1 don't know what the Company's intentions are, but, if they -- if they were to agree to have 2 3 the tariff aspect of the temporary rates 4 suspended. I mean, we're kind of making up 5 process. But it's not a hard thing to suspend 6 a tariff. 7 Do you all have expectations about how long it will take to deal with the 8 9 temporary rate issues? 10 MR. SPEIDEL: Well, there's a 11 procedural schedule that's been roughed out by 12 Staff, where there be a hearing by mid April, 13 early to mid April. My personal preference, I 14 quess my personal advice would be that it's 15 better to have an order out there on the record 16 actually suspending the tariff, in writing, 17 rather than just doing it orally.

CHAIRMAN HONIGBERG: Well, you know, I don't even know -- I haven't even looked at the temporary rate filing. Because it's not something that we're planning on picking up.

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Mr. Kreis, what can I do for you?

MR. KREIS: I am concerned about this particular turn of events, because, as with

1 Mr. Speidel, I've never seen a scenario play out like this. I think it's highly irregular, 2 3 and I'm very concerned about setting 4 unwarranted and unwelcome precedents. 5 I don't think its fair to the 6 intervenors to spring temporary rates on them 7 in this particular fashion. And I really think the Commission has to think very hard about 8 9 whether it does, in fact, have to issue a 10 second Order of Notice and convene a second 11 prehearing conference. I mean, --12 CHAIRMAN HONIGBERG: You know, I'm 13 not -- they're not in front of us. They have 14 been filed. I mean, they were filed I think 15 after the suspension. Right? 16 MR. KREIS: Yes. 17 CHAIRMAN HONIGBERG: So, as far as 18 I'm concerned, I'm here on a prehearing 19 conference on the rate case. I'm not here for 20 a prehearing conference on the request for 21 temporary rates. Am I? Am I wrong? 22 MR. KREIS: Well, no, you're not 23 wrong, Mr. Chairman. But that filing has been 24 made, and we're here. And frankly, I think the

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1
         Company should withdraw its request for
         temporary rates. I think --
 2
 3
                   CHAIRMAN HONIGBERG: And that's -- I
 4
         suspect Mr. St. Cyr would disagree with that.
 5
                   But, Mr. St. Cyr, what can I do for
 6
         you?
                   MR. ST. CYR: Well, I just wanted to
 7
         point out that, in the Company's initial filing
 8
         on permanent rates, it did indicate its
9
10
         intention to file temporary rates. And in the
         order that went out to the -- the Order of
11
12
         Notice that went out, it did, in fact, mention
13
         the anticipation of temporary rates being
14
         filed, and the Company has, of course, done
15
         that.
16
                   And then, I've personally been
17
         involved in other cases where the companies
18
         have filed temporary rates after they filed
19
         their initial filing.
20
                   CHAIRMAN HONIGBERG: Yes. It's not
21
         unusual for a temporary rate request to come in
22
         after the first. I've seen that. It's
23
         happened within the last couple of years.
24
                   MR. ST. CYR:
                                  Yes.
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1
                    CHAIRMAN HONIGBERG: One of Mr.
         Richardson's clients did it.
 2
 3
                   MR. KREIS: That doesn't make it
 4
         right.
 5
                   CHAIRMAN HONIGBERG: No doubt. But
 6
         it doesn't mean it doesn't happen.
 7
                   Mr. Naylor, is this an unprecedented
         turn of events? You've been here for longer
 8
         than most everyone else in the room.
9
10
                   MR. NAYLOR: It's not unprecedented.
11
         But it does create some issues that are
12
         problematic, in terms of notice and, you know,
13
         setting a schedule, you know, that would
14
         include a review of temporary rates.
15
                   So, it's certainly not a preferable
16
         way to proceed.
17
                   CHAIRMAN HONIGBERG: Mr. Kreis.
18
                   MR. KREIS: I am concerned about the
19
         way this case is teeing up. This Company is
20
         playing fast and loose with the Commission's
21
         rules. In another part of the case, they have
22
         alluded to some unspecified testimony that they
23
         plan on filing later with respect to return on
24
         equity.
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1
                    I mean, the Commission has rules and
 2
         procedures, because there is a fair way to do
 3
         this and there's an unfair way to do this. And
 4
         the rules lay out a fair pathway to get from a
 5
         rate case filing to new rates.
 6
                    That's what the Commission ought to
 7
         do.
                   CHAIRMAN HONIGBERG: Okay. I mean, I
 8
9
         didn't come down here expecting to talk about
10
         temporary rates.
11
                   Mr. St. Cyr, should I have been
12
         prepared to talk with you about temporary rates
13
         this morning? Was that your expectation?
14
                   MR. ST. CYR: No, it was not.
15
                   CHAIRMAN HONIGBERG: Good.
                                                Then,
16
         we're all on the same page.
17
                   And when we leave, and you all start
18
         your technical session, you can discuss how
19
         best to proceed to consider the temporary
20
         rates. If we need to issue an order suspending
21
         a tariff, which I'm told doesn't even have a
22
         date on it, which may make it the kind of thing
23
         we don't even need to suspend, then you'll
24
         figure that out.
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I was also remiss in not asking if
there is any other group or individual here
that is not part of one of the -- that's not
already represented here that wants to
intervene in this case? Or, are you all just
hear to watch the festivities and be part of
it?

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[No indication given.]

CHAIRMAN HONIGBERG: All right.

Seeing none. I mean, you're certainly welcome to discuss with Staff and the OCA and the Company about how best to follow what's going on, keep yourself informed, and participate. There are opportunities to provide public comment. Conceivably here, although I'm not sure that anybody -- that's really the kind of thing that we would be expecting today. But there's other hearings we will be holding where there will be opportunities to provide public comment. If you wanted to be a full participant, separate from the organization, there's ways to do that as well. But I encourage you to discuss that with Staff, the OCA and the Company.

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1
                   All right.
                               That was fun. Any other
         preliminary matters we need to deal with before
 2
 3
         hearing the parties' preliminary positions?
                         [No indication given.]
 4
 5
                   CHAIRMAN HONIGBERG: All right. Mr.
 6
         St. Cyr, why don't you start us of.
 7
                   MR. ST. CYR: All right. Thank you.
         Good morning, everybody.
 8
                   Abenaki Water Company is a small
 9
10
         water company that provides water service to
11
         663 customers. It is presently franchised in a
12
         portion of the Towns of Belmont, Bow, Carroll,
13
         and Bethlehem. Each of the water -- each of
14
         the three water systems have their own rates.
15
                   Abenaki purchased Rosebrook water
16
         system on September 23rd, 2016. It has now
17
         owned and operated Rosebrook for a little bit
18
         more than a year. The Rosebrook water system
19
         is a subdivision of Abenaki. It produces,
20
         treats, and distributes water to approximately
21
         410 metered customers, consisting of 390
22
         residential customers and 20 commercial
23
         customers, including the Omni Hotel entities.
24
                   Rosebrook's physical plant is
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composed of two wells, a 650 [650,000?] gallon storage tank, and mostly ductile iron distribution pipes ranging from 8 to 16 inches in diameter. Public fire protection is provided through about 65 hydrants and several internal sprinkler systems. Since the purchase, Rosebrook has invested in plant, mostly meters.
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Rosebrook's permanent rate filing proposes to increase revenues by \$102,322, so that the Company can earn a proposed return on equity of 7.78 percent, including a return on equity of 11.6 percent, on its proposed year-end rate base of \$625,578.

During the 12 months ended

September 30, 2017, the test year, Rosebrook's net operating loss amounted to \$15,985, significantly less than the net operating income required in order for Rosebrook to meet its expenses and earn a fair and reasonable rate of return.

Rosebrook is also proposing a step increase of \$22,645 for post additions to plant, including a pressure reduction design

1 and construction of a pump station to address a 2 well-documented pressure problem in the service 3 area. 4 Since the Commission has suspended 5 the proposed permanent rates, the Company is 6 proposing temporary rates. The proposed 7 temporary rates would result in an increase in revenue of \$65,452, allowing the Company to 8 9 earn a proposed return of 6.74 percent, 10 including a 9.6 return on equity, on a proposed 11 average rate base of \$488,114. 12 The Company looks forward to working 13 with the Staff of the PUC and the staff of the 14 OCA and other parties. It anticipates being 15 able to resolve any issues that may arise 16 during the proceeding. It expects that the

Company and the parties will ultimately file a settlement agreement that we will ask the Commission to approve.

Thank you.

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CHAIRMAN HONIGBERG: Mr. Ellms, want to offer up any thoughts at this point?

> MR. ELLMS: Sure.

CHAIRMAN HONIGBERG: Off the record.

1 [Brief off-the-record discussion ensued.]

MR. ELLMS: Okay. We're just concerned with the -- what appears to be a fairly rapid process here, without us -- without us getting completely prepared for this, for this testimony.

With that said, I want to make a note that this means about \$85,000 increase in our rates with the Omni Mount Washington Resort.

We're also concerned about the mention of the pressure reduction project. And want to be -- I want clarification, is this rate increase proposed to take care of that pressure reduction project or is that something that's going to be taken up in a future rate increase?

The pressure reduction project is a fairly large project, and it has lots of implications. Not the least of which is fire suppression. We're concerned about reducing pressure on the system, that the Mount Washington Hotel has been relying on pressure to supply fire suppression flows to all its

flow -- to all its floors at this point. We are unsure of what this means for fire suppression and for resort operation in general.

So, those are some of the items that we'd like to put onto the record. Certainly not going to be all of them, but from what we can see right now, those are some of the major issues that we have this.

CHAIRMAN HONIGBERG: Thank you,

Mr. Ellms. The good news is, this is a

preliminary hearing. And what's going to

follow, as I think I mentioned, is a meeting of

all the parties, intervenors, to discuss a

schedule as to what is going to be done when,

and that will tell you, and ultimately us, how

long this is all going to take.

Mr. Mueller, any thoughts you want to offer at this time?

MR. MUELLER: Yes. First, I'd like to thank the Commission for suspending the rate increase and giving us the opportunity to intervene.

The points I'd like to make are, you

know, we do want to intervene on the rate increase. It's a 44 percent rate increase, after Abenaki acquired Rosebrook. It's only been 16 months since the acquisition. So, we feel it's a very steep rate increase.

The rate increase includes a 50 percent in the fixed charge. They want to reallocate the fixed charge and the usage charge. We find that excessive.

They also represent that they have put in new meters into the homes. The meters, we feel, were to enable an increase in their cash flow. It allowed them to do monthly billing. It didn't do anything really to increase the quality of the water. In fact, we feel that the quality of the water has decreased.

There's been a return of what we call the "Bretton Woods blues". It's a very strong blue hue to the water that stains any bathtubs and toilets in the homes, to the point that we don't drink the water anymore. We buy bottled water. And most of our homeowners and neighbors say the same thing.

1 We also feel that their acquisition 2 and due diligence costs are part of their 3 business costs. It was their business 4 decision. And we shouldn't be asked to pay for their acquisition and due diligence costs. I am a CPA as well, and I have looked 6 7 through the financials. And I do have some 8 questions. I don't know if they're concerns. 9 But I notice that the debt that was represented 10 to be on Abenaki -- Rosebrook Water's books 11 appears to be higher than the debt that's on 12 Abenaki's books. So, I don't understand that. 13 And I would question whether Rosebrook is just 14 extremely highly leveraged, and wonder how much 15 capital they actually have at risk in Rosebrook 16 Water. 17 And that's all I had. Thank you. 18 CHAIRMAN HONIGBERG: Thank you, 19 Mr. Mueller. 20 Mr. Kreis. 21 MR. KREIS: Thank you, Mr. Chairman. 22 Mr. St. Cyr called my office the other day and 23 expressed some surprise that the OCA is here

 $\{DW 17-165\}$  [Prehearing conference]  $\{01-25-18\}$ 

and involved in this case. But the filing that

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this utility made is, I would say, a textbook example of how to attract my office into a case, even though it involves a relatively small number of customers.

In addition to the sheer magnitude of the rate case, of over 37 percent, plus a requested step increase, adding another almost 7 percent to the proposed rate increase, the proposal to allow the recovery of acquisition premium is both unprecedented in New Hampshire and an absolute anathema to all notions of cost of service ratemaking. And the OCA is unambiguously opposed to any acquiring utility forcing its customers to pay for any acquisition premium that the shareholders of the Company willingly fork over for the opportunity to acquire a regulated utility in this state.

The requested 11.6 return on equity is -- you know, the Code of Professional Responsibility requires me to behave myself as an attorney, with a degree of chivalrousness that prevents me from using the kind of words that I would ordinarily use in common parlance

to describe an 11.6 percent return on equity.

And I will say that, as I alluded to earlier, it is unfair and unreasonable for the Company to essentially threaten that at some point in the unspecified future it, in coordination with other utilities, will be filing expert testimony to support the bloated ROE that they have requested.

Mr. Chairman, you've already ruled that we're not taking up the issue of temporary rates today. And I'm fully on board with that determination. So, I'll skip over that issue.

As everybody in the room is probably aware, the United States Congress recently passed a noteworthy piece of legislation that reduced the Corporate Income Tax Rate from a marginal rate of, I think, 35 percent, down to 21 percent. As we have argued in a different case, that needs to be reflected in the rates of every utility in this state. It certainly needs to be reflected in the rates of this utility, and should significantly reduce its revenue requirement.

Beyond that, and I apologize if this

comes across as nitpicky, but I'm concerned about the utility's compliance with the procedural rules of the Commission. Rule Puc 203.04(a)(3) requires sequential pagination of filings made by the utility. It is very difficult to work with these materials when there are no page numbers, as the Commissioners, I'm sure, know. 

And Rule Puc 203.02(a)(5) requires the Company to serve us and the Staff and the Commission electronically with its pleadings. That rule isn't being complied with.

These failures to comply with the procedural rules of the Commission make life more difficult for all of us who have to work through these rate cases.

That said, I think it's clear that some kind of rate increase is probably justified for this Company. And we are ready, willing, and able to work with the Company, work with the Staff, work with the intervenors, whose reasonable concerns the OCA shares, to get to a reasonable resolution of this case.

Mr. Speidel.

 $\{DW 17-165\}$  [Prehearing conference]  $\{01-25-18\}$ 

CHAIRMAN HONIGBERG:

1 MR. SPEIDEL: Mr. Chairman, in 2 response to some of your comments regarding our 3 working with the two intervenors that have been granted intervention today, kind of in an ad 4 5 hoc way, to maybe develop a little bit of 6 written record to support their petitions being 7 granted, what I am going to ask for is that 8 they submit letters of -- each of them, that they will submit letters presenting a brief 9 10 summary of facts in support of their intention. 11 I think that would meet your requirements. 12 In terms of the filing, obviously, I 13 think Mr. Kreis went over some of the issues 14 surrounding the timing of the temporary rate 15 request. The pagination issue, when you're 16 dealing with a small water company, you know, 17 given the shortness of the filing, it was 18 certainly not an intent to necessarily add 19 regulatory burden to the Company. But it may

regulatory burden to the Company. But it may not be a bad idea to have a revised version submitted with some sort of Bates stamping.

I'll talk to Mr. St. Cyr about whether he can get that up and running at his end.

But, in any event, we have a lot of

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work to do with this filing. I think there are many issues that need to be examined quite carefully. And Staff isn't prepared to say that the filing is firing on all cylinders with all the major issues involved quite yet.

We do have a procedural schedule proposal that we'd like to share with the different parties. And one more thing that we have noticed in recent months is that there is a relatively recent, but not completely recent, Puc Rule 1905.01(a)(1), requiring that there be a summary of rate case expenses filed with a petition for a change in rates. That hasn't happened here. And there are some frequent filers that have failed to do that. And I will be responsible, with my Staff colleagues, for generating letters, alerting petitioners that they need to start complying with this a little bit better.

So, there's some housekeeping work to be done. And we will be working with this Company, and the other parties, to develop some sort of resolution by the end of year-end 2018. And most of the work will transpire in the

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Winter and Spring of 2018, and some in the
 1
 2
         Summer.
 3
                    Thank you.
 4
                    CHAIRMAN HONIGBERG: Mr. Speidel, am
 5
         I correct that the Commission issued an order
         within the last couple of weeks regarding the
 6
 7
         tax law changes that, in one way or another,
         applies to every utility and privately owned
 8
         utility in the state?
9
10
                   MR. SPEIDEL: That is correct.
                                                     There
11
         is that generic docket applying to all of the
12
         utilities, yes.
                    CHAIRMAN HONIGBERG: All right.
13
14
         there anything else we need to do for you right
15
         now?
16
                         [No indication given.]
17
                    CHAIRMAN HONIGBERG: Hang on one sec.
18
                         (Chairman and Commissioners
19
                         conferring.)
20
                    CHAIRMAN HONIGBERG: All right.
21
         don't think there's any other business we need
22
         to transact before we leave and the technical
23
         session can start.
24
                    I will just note, for those who are
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1
         regulars in this courtroom, and those who
         aren't will just indulge me for a moment.
 2
 3
                   Mr. Naylor, who is sitting up at the
         front table, is about to retire. And it's my
 4
 5
         understanding this is probably the last
 6
         appearance in the courtroom where he might have
 7
         a speaking part. So, it was good we got a
         chance to hear from you, Mr. Naylor.
 8
                   But we all want to thank Mr. Naylor
 9
10
         for his many years of service to the State of
11
         New Hampshire, 28 years, I think?
12
                   MR. NAYLOR: Twenty-seven (27).
13
                   CHAIRMAN HONIGBERG: Twenty-seven.
14
                Feels like 28, though, sometimes, right?
         (27).
15
                         [Laughter.]
                   CHAIRMAN HONIGBERG: But we want to
16
17
         thank him for all the work he's done over the
18
         years. This won't be the last time I'm
19
         addressing you on this topic. I believe
20
         there's at least one other event, which won't
21
         be open to the public, regarding your
22
         retirement.
23
                   But Mr. St. Cyr, I'm sure, has dealt
24
         with you over the years. I'm sure he
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appreciates the work. I know Mr. Kreis has and Mr. Speidel, and all the other members of the Legal Division, all the Commissioners you've worked with. So, we all want to thank you for the work you've done. MR. NAYLOR: Thank you. [Spirited applause.] CHAIRMAN HONIGBERG: With that, we will adjourn the prehearing conference and leave you to your technical session. Thank you. (Whereupon the prehearing conference was adjourned at 10:35 a.m., and a technical session was held thereafter.)